

Upgrade with TSAU &
receive a \$100 Voucher
See details in section - How to
Participate

Upgrade to the latest HDX range

Offer valid until August, 2011

For a limited time Transition Systems is offering a **Upgrade** program for customers who own Polycom V series, VSX series and older legacy end point systems.

Customers are able to **purchase the latest HDX range at significant discounts** when upgrading from a legacy end point and is exclusively for existing Polycom customers in Australia*.



For each eligible Polycom Legacy end point being upgraded, refer to the table enclosed for the additional discount off the listed HDX range. This additional discount should be shown as the trade up allowance on your quote to the customer. Please refer to this promotion when seeking quotations.

***Note that there is no requirement for the eligible trade in equipment to be physically returned to Polycom. Please see terms and conditions below for further details.**

* This offer is also open to Polycom competitor video endpoint products upon application—additional criteria will apply. Please contact us for more information.

To qualify for the promotional pricing outlined in this brochure:

You must be a registered TSAU Reseller

- All orders must include both the End Customer Details and the following Promo # POLYHDX-0411
- Offer is not available in conjunction with other Special Offers.
- All trade up requests are subject to Polycom's audit and verification requirements
- Offer only applies to the products listed in this brochure—additional options and accessories available separately.
- All prices quoted in AUD and exclusive of GST.
- Orders must be submitted to by C.O.B. 01/08/11 to: orders.au@transition-asia.com
- All service and support associated with the eligible legacy products nominated on this form to be upgraded, will expire at the end of the contracted time and can not be renewed. Polycom will officially flag the cessation of all service and support for these nominated legacy items at time of placement of PO with Transition Systems Australia.

Transition is a leading, value-added distributor of IT security, networking, storage, voice and video solutions in the Asia Pacific region

Part Number	Product Description	Additional % Discount
7200-23150-012	HDX 8000-720: HDX 8000 HD codec, EagleEye HD camera, HDX mic array, P+C, PPCIP, PoC, Eng rmt. Cables: 2 Component video (DVI-to-3xRCA), audio (RCA-RCA), LAN, NA,UK,AUS pwr. Cntry code 20. PAL (Maintenance Contract Required)	22%
7200-23160-012	HDX 8000-1080: HDX 8000 HD codec, EagleEye II camera&license, HDX mic array, P+C, PPCIP, PoC, Eng rmt. Cables: 2 Component video (DVI-to-3xRCA), audio (RCA-RCA), LAN, NA,UK,AUS pwr. Cntry code 20. PAL (Maintenance Contract Required)	22%
7200-23130-012	HDX 7000-720: HDX 7000 HD codec, EagleEye HD camera, HDX mic array, P+C, PPCIP, 2nd monitor option, Eng rmt. Cables: 2 Component video (DVI-to-3xRCA), audio (RCA-RCA), LAN, NA,UK,AUS pwr. Cntry code 20. PAL (Maintenance Contract Required)	20%
7200-23140-012	HDX 7000-1080: HDX 7000 HD codec, EagleEye II camera&license, HDX mic array, P+C, PPCIP, 2nd monitor option, Eng rmt. Cables: 2 Component video (DVI-to-3xRCA), audio (RCA-RCA), LAN, NA,UK,AUS pwr. Cntry code 20. PAL (Maintenance Contract Required)	20%
7200-29025-012	HDX 6000 HD codec, EagleEye HD with 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN), Power cords: 10' NA, 2.5m UK, 2.5m Aus, P+C, PPCIP, Cnty=20 (Maintenance Contract Required)	25%
2200-24500-012	HDX 4001 Executive Desktop System, P+C, People On Content licenses, 20" Widescreen Display, Aus pwr cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Cntry codes 12 and 13	22%
2200-24560-012	HDX 4002 Executive Desktop System, HD codec, P+C, People On Content licenses, 20" Widescreen Display, Aus pwr cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Cntry codes 12 and 13	22%
2200-26500-012	HDX 9000-720: HDX 9006 codec w/ mounting ears, 11*Phoenix connectors, P+C, PPCIP, PoC. Eng Rmt. NA,UK,AUS pwr. Cntry code 23. PAL (Maintenance Contract Required)	22%
2200-26740-012	HDX 9000-1080: HDX 9006 codec w/ mounting ears, 11*Phoenix connectors, P+C, PPCIP, PoC,1080 license. Eng Rmt. NA,UK,AUS pwr. Cntry code 20. PAL (Maintenance Contract Required)	22%
7200-23170-012	HDX 6000 View codec, EagleEye View with internal microphones and 3m cable, English Remote, Cable bundle (6' HDMI, 12' LAN), Power cords: 10' NA, 2.5m UK, 2.5m Aus, P+C, PPCIP, Cnty=20,74 PAL (Maintenance Contract Required)	20%

Please contact Transition Systems to determine eligibility on items not listed above.

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Upgrade Request Form:

The limited time upgrade program offers a significant discount from the usual price.

Your customers who agree to trade up from a legacy Polycom end point need to fill in the information below and choose from a list of Polycom HDX Series end points.

This promotion works strictly on a 1 for 1 basis and there is no limit to how many units a customer can trade up during the promotion period. Under this promotion customer is also required to purchase either a mandatory 1 year or 3 years Polycom Ensure maintenance contract.

Product to upgrade under this promotion – fill in the details required below for verification

No	Trade Up Product Name	Serial Number
1.		
2.		
3.		
4.		
5.		

End User Agreement:

End User Company Name: _____

End user Contact Name: _____

End User Address: _____

City: _____ State: _____ Postcode: _____

End User Phone: _____

End User Email: _____

I have read and agreed to the terms and conditions of this trade up program

End User Signature: _____

(Must be signed by an authorized End User representative)

Channel Partners Agreement:

Channel Partner Name: _____

Sales Contact Name: _____

Channel Partner Address: _____

City: _____ State: _____ Postcode: _____

Partner Phone: _____

Partner Email: _____

I have read and agreed to the terms and conditions of this trade up program

Signature: _____



How to Participate:

- You must be a registered TSAU Reseller
- Complete the enclosed form—declaring old equipment and selecting the new equipment you would like to purchase.
- Send the completed forms together with your Purchase Order (PO) to orders.au@transition-asia.com
- All orders must include both the End Customer Details and the following Promo # POLYHDX-0411
- Orders must be submitted to by C.O.B. 01/08/11
- Every Order including the Promo code POLYHDX-4011 received by TSAU will attract a \$100 Gift Voucher issued to the Sales Contact
- Please review T&Cs on front page

For more information on Polycom's complete portfolio and find out how to become a Polycom Partner — Contact:

Transition Systems Australia Pty Ltd ABN: 81 134 236 990 on **1300 864 835**